BUDGET REQUEST BR-0 (6/08)

ADDRESS: 2237 South Acadian Thruway Suite 650

#### Year Ending December 31, 2019

NAME OF DEPARTMENT: Louisiana Public Facilities Authority

BUDGET UNIT:	Baton Rouge, LA
SCHEDULE NUMBER:	ZIP CODE: <u>70808</u>
FAX NUMBER: (225) 923-0021	TELEPHONE NUMBER: (225) 923-0020
AGENCY WEB ADDRESS:	
TO THE OFFICE OF PLANNING AND BUDGET:	
THE ACCOMPANYING FORMS, STATEMENTS AND EXPLANATION FOLLOWS:	ONS HAVE BEEN APPROVED BY US AND ARE COMPRISED AS
OPERATIONAL PLAN PACKAGE: EXISTING OPERATING BUDGET PACKAGE: CONTINUATION BUDGET PACKAGE: TECHNICAL/OTHER ADJUSTMENT BUDGET PACKAGE: NEW/EXPANDED BUDGET REQUEST PACKAGE: TOTAL REQUEST SUMMARY PACKAGE: ADDENDA TO REQUEST (WHERE APPLICABLE) WE HEREBY CERTIFY THAT THE STATEMENTS AND FIGURES TO THE BEST OF OUR KNOWLEDGE.	NUMBERED PAGE 1 THROUGH PAGE ON THE ACCOMPANYING FORMS ARE TRUE AND CORRECT
HEAD OF DEPARTMENT: James H. Parks B	HEAD OF BUDGET UNIT: James H. Parks B
PRINTED NAME/TITLE: President and CEO	PRINTED NAME/TITLE: President and CEO
DATE: October 23, 2018	
EMAIL ADDRESS: parks@lpfa.com	EMAIL ADDRESS: parks@lpfa.com
PROGRAM CONTACT PERSON: <u>James W. Parks II</u>	FINANCIAL CONTACT PERSON: <u>James W. Parks II</u>
TITLE: President and CEO	TITLE: President and CEO
TELEPHONE NUMBER: (225) 923-0020	TELEPHONE NUMBER: (225) 923-0020
EMAIL ADDRESS: parks@lpfa.com	EMAIL ADDRESS: parks@lpfa.com

BUDGET REC	QUEST DOCUMEN	ITS:				ADDENDA TO REQUEST:
BR-0	X	BR-16A	X	CB-0		IT-0
BR-TC	X	BR-16B	X	CB-1		
BR-1	X	BR-16C	X	CB-2		
BR-2	X	BR-16D	X	CB-4		
BR-6	X	BR-17A	X	CB-5		
BR-6A	N/A	BR-18	X	CB-6		
BR-6B	X	BR-18A	N/A	CB/BR-9B	X	SUNSET REVIEW
BR-6S	N/A	BR-18B	N/A	CB-7		
BR-7	N/A	BR-19	X	CB-8		WFC-1
BR-8	X	BR-19A	N/A	CB/BR-20A		WFC-2
TR-SAL	N/A	BR-19B	N/A	CB/BR-21A		WFC-3
TR-SAL EX	N/A	BR-20A	X			
BR-9E	N/A	BR-20B	N/A	T/OAP-0		
BR-10	X	BR-20BX	N/A	T/OAP-1A		CHILD-DT
BR-12	N/A	BR-20C	N/A	T/OAP-2A		CHILD-DS
BR-13	X	BR-20D	N/A			CHILD-DC
BR-14A	X	BR-21A	N/A	NE-0		CHILD-AS
BR-14B		BR-SUPP	N/A	NE-AT		CHILD-AC
BR-15A	X	_		NE-DS		CHILD-1
BR-15B	X			NE-AS		CHILD-2
BR-15C	X			NE-A		
BR-15D	X			NE-B		
BR-15E	X			NE-C		
BR-15F	X					
BR-15G	X			TR-0		
BR-15H	X			TR-SUMM1, 1A, 1B		
BR-15I	X			TR-SUMM2, 2A, 2B		
BR-15J	X					
BR-15K	X					
_				OPERATION PLAN		

PLEASE PLACE AN "X" IN THE SPACE PROVIDED IF YOUR BUDGET REQUEST INCLUDES THE INDICATED FORM.

PLEASE PLACE "N/A" IN THE SPACE PROVIDED IF YOUR BUDGET REQUEST DOES NOT INCLUDE THE INDICATED FORM BECAUSE IT IS NOT APPLICABLE.

(9/06)

LINE NO.	MEANS OF FINANCING	PRIOR YEAR ACTUAL 2017 (no negatives)	EXISTING OPERATING BUDGET 2018 (no negatives)	TOTAL REQUEST 2019 (no negatives)	OVER/UNDER EXISTING OPERATING BUDGET	PERCENT CHANGE
1 FE	EES & SELF-GENERATED REVENUES	\$ 2,270,91	7 \$ 2,496,600	\$ 2,450,000	\$ (46,600)	-1.87%
3 TO	OTAL MEANS OF FINANCING	\$ 2,270,91	7 \$ 2,496,600	\$ 2,450,000	\$ (46,600)	-1.87%

Note: Column totals on BR-1 from should equal corresponding Column totals on BR-2 form.

										(8/13)
				EXISTING				OVER/UNDER		
LINE		PRIOR YEAR		OPERATING		TOTAL		EXISTING	PERCENT	
NO.	CATEGORY OF EXPENDITURE	ACTUAL		BUDGET		REQUEST		OPERATING	CHANGE	
		2017		2018		2019		BUDGET		
		(no negatives)		(no negatives)		(no negatives)				
1	PERSONAL SERVICES:									
2	Salaries	\$ 1,021,688	-	1,113,200	\$	1,137,800	_	24,600		2.21%
3	Other Compensation	\$ 23,200		28,176		23,665	_	(4,511)		6.01%
4	Related Benefits	\$ 381,253	\$	424,080	\$	408,700	\$	(15,380)	-	3.63%
5	TOTAL PERSONAL SERVICES	\$ 1,426,141	\$	1,565,456	\$	1,570,165	\$	4,709		0.30%
6	OPERATING EXPENSES:									
7	Travel	\$ 57,747	\$	80,250	\$	77,200	\$	(3,050)	-	3.80%
8	Operating Services	\$ 659,400	\$	669,640	\$	642,050	\$	(27,590)	-	4.12%
9	Supplies	\$ 27,967	\$	39,250	\$	31,250	\$	(8,000)	-2	0.38%
10	TOTAL OPERATING EXPENSES	\$ 745,114	\$	789,140	\$	750,500	\$	(38,640)	-	4.90%
11	PROFESSIONAL SERVICES	\$ 124,935	\$	140,000	\$	128,000	\$	(12,000)	-	8.57%
12	OTHER CHARGES:									
13	Other Charges	N/A		N/A		N/A		N/A	N/A	
14	Debt Service	N/A		N/A		N/A		N/A	N/A	
15	Interagency Transfers	\$ -		N/A		N/A		N/A	N/A	
16	TOTAL OTHER CHARGES	\$ -	\$	-	\$	-	\$	-	N/A	
17	ACQUISITIONS & MAJOR REPAIRS:									
18	Acquisitions	\$ 5,597	\$	29,400	\$	-	\$	(29,400)	-10	0.00%
19	Major Repairs	\$ -	\$	-	\$	-	\$	-	N/A	
20	TOTAL ACQUISITIONS & MAJOR REPAIRS	\$ 5,597	\$	29,400	\$	-	\$	(29,400)	-10	0.00%
21	UNALLOTTED	N/A		N/A		N/A		N/A	N/A	
22	TOTAL EXPENDITURES & REQUEST	\$ 2,301,787	\$	2,523,996	\$	2,448,665	\$	(75,331)	-	2.98%
23	AUTHORIZED T. O. FRE POSITIONS									
24	Classified	-		-		-		-		0.00%
25	Unclassified	17		17		17		-		0.00%
26	TOTAL AUTHORIZED T. O. FTE POSITIONS	17	1	17		17		-		0.00%
27	TOTAL AUTHORIZED OTHER CHARGES POSITION	-		-		-		-		0.00%
28	TOTAL NON-T.O. FTE POSITIONS**	-		-		-		-		0.00%
					•					

<sup>\*</sup> Authorized Other Charges Positions are those reported under Objects 3670, 3680, and 3681.

Note: There should be no **NEGATIVE** numbers in the following columns: PRIOR YEAR ACTUAL, EXISTING OPERATING BUDGET, AND TOTAL REQUEST.

<sup>\*\*</sup> Non-T.O. FTE Positions are those reported under Object 2200 (exclude WAEs).

REVENUE OBJECT	SOURCE (FEDERAL, INTERAGENCY TRANSFERS, ETC.) * Give the Legal Citation Authorizing These Funds and Describe Fully Their Purpose and Use.		PRIOR YEAR ACTUAL 2017		EXISTING OPERATING BUDGET 2018	TOT REQU 201	EST		OVER/UNDER EXISTING OPERATING BUDGET	DETAIL SHEET NOS.
	SELF-GENERATED REVENUES									
	Bond Financing/ Business Development:			<del> </del>						
	Financing Acceptance Fees	\$	526,942	\$	425,000	\$	425,000	\$	_	
	Financing Application Fees	\$	1,500		15,000		15,000		-	
	Program Administrative Fees	\$	51,866		75,000		75,000		-	
	Multifamily and other Program Fees	\$		\$	75,000		85,000		10,000	
	Interest Income	\$	373,992	\$	465,000	\$	465,000	\$	-	
	Program Investment Earnings	\$	-	\$	-	\$	-	\$	-	
	Miscellaneous Income	\$	9,040	\$	-	\$	-	\$	-	
	Realized and unrealized gain or loss on investments	\$	(163,830)	\$	-	\$	-	\$	-	
	SUB-TOTAL	\$	885,821	\$	1,055,000	\$	1,065,000	\$	10,000	
	Student Loans:									
	Program Administrative Fees	\$	1,385,096	\$	1,441,600	\$	1,385,000	\$	(56,600)	
	Miscellaneous Income	\$	-	\$	-	\$	-			
	SUB-TOTAL	\$	1,385,096	\$	1,441,600	\$	1,385,000	\$	(56,600)	
	PUBLIC TRUST ACT:									
	LA. R.S. 9:2341-47									
	The Louisiana Public Facilities Authority (LPFA) is a financing authority created as a									
	public trust and public corporation by a Louisiana corporation, pursuant to an Indenture									
	of Trust. The State of Louisiana is the beneficiary of the LPFA trust. LPFA was									
	established to benefit the State of Louisiana and its citizens through the issuance of									
	taxable and tax-exempt bonds as well as through other means of public service and									
	economic development. The purposes of the LPFA are to promote, encourage and									
	further the accomplishment of all activities beneficial to the state and which have a									
	public purpose.									
<u> </u>	TOTAL OF 15		0.070.047.00		0.400.000.00	•	450 000 00		(40.000.00)	
	TOTAL SELF-GENERATED REVENUES	<b>3</b>	2,270,917.00	Þ	2,496,600.00	<b>a</b> 2,4	450,000.00	<b>3</b>	(46,600.00)	

<sup>\*</sup> NOTE: Each individual grant, interagency transfer, self-generated revenue source, etc. must be listed separately, and a BR-6A and BR-6B detail sheet must be completed for each separate item listed on the BR-6.

Financing Acceptance Fees The Authority requires a financing acceptance fee usually equal to one-twentieth of one percent of the face amount of issued bonds less the

financing application fee. The financing acceptance fee covers general administration expenses incurred by the Authority. This fee is due upon

the closing of a bond issue and is recorded as revenue at such time.

Financing Application Fees The Authority assesses a non-refundable financing application fee of \$500 on all project-financing applications formally submitted for

consideration by the Authority's Board of Trustees.

**Program Administrative Fees** 

The Authority acts as both the issuer and administrator for certain bond programs. The Authority is compensated as administrator through a fee usually based upon a percentage of either the outstanding bonds or assets of the program. The percentages vary from one-tenth of one percent

to five-tenths of one percent. The fee is assessed to cover program administrative costs incurred by the Authority.

Multi-family and Other Program Fees

The Authority assesses an annual issuer fee on all multi-family bond issues. The fee is typically based upon a percentage of the outstanding

bond principal balance as of January 1 of each year. The percentage usually is either one-twentieth of one percent for pre-1985 issues or one-tenth of one percent for issues thereafter. The Authority also collects fees and interest from its other porgrams such as the Bond Bank and Rural

Development Loan Programs. These fees cover general administration expenses incurred by the Authority.

Interest Income The Authority receives interest income from the investment of Authority assets.

Program Investment Earnings Program Investment Earnings consist primarily of residual funds of retired program bond issues. Residual proceeds represent cash and

investment balances of a program bond issue that remain after the extinguishment of all obligations, including applicable arbitrage rebate to the federal government. The residuals are due to the Authority unless the program issue's Indenture of Trust identifies another recipient. The residual funds are recognized as income to the Authority upon the termination of the program bond issue's Indenture of Trust. All residuals from

project financings are paid to the project borrower.

	DEPARTMENT OF				(9/10
Line No.	BR-8 Tracking Sheet  Bond Financing/Business Development  Program:	PRIOR YEAR ACTUAL 2017 (NO NEGATIVE NUMBERS IN THIS COLUMN)	EXISTING OPERATING BUDGET 2018 (NO NEGATIVE NUMBERS IN THIS COLUMN)	TOTAL REQUEST 2019 (NO NEGATIVE NUMBERS IN THIS COLUMN)	OVER/UNDER EXISTING OPERATING BUDGET
1	General Fund	-	-	-	
2	Self-Generated Revenues:				
3	Financing Acceptance Fees	526,942	425,000	425,000	-
4	Financing Application Fees	1,500	15,000	15,000	-
5	Program Administrative Fees	51,866	75,000	75,000	
6	Multifamily and Other Program Fees	86,311	75,000	85,000	10,000
7	Interest Income	373,992	465,000	465,000	-
8	Program Investment Earnings	-	-	-	-
9	Miscellaneous Income	9,040	-	-	-
10 11	Realized and unrealized gain or loss on investments	(163,830)	=	-	-
12					
13 14	TOTAL REVENUE	885,821	1,055,000	1,065,000	10,000
15	Classified	N/A	N/A	N/A	N/A
16	Unclassified	6	6	6	
17	TOTAL AUTHORIZED T. O. FTE POSITIONS	6	6	6	-
18	TOTAL AUTHORIZED OTHER CHARGES POSITIONS*	- 1	-	- 1	-
19	TOTAL NON-T.O. FTE POSITIONS**	-	-	-	-
20	TOTAL POSITION CONTROL	6	6	6	-
21					
22	2100 Salaries-Classified - Regular	N/A	N/A	N/A	N/A
23	2110 Salaries-Classified - Overtime	N/A	N/A	N/A	N/A
24	2120 Salaries-Classified - Termination	N/A	N/A	N/A	N/A
25	2130 Salaries-Unclassified - Regular	354,841	387,400	396,200	8,800
26 27	2140 Salaries-Unclassified - Overtime 2150 Salaries-Unclassified - Termination	N/A N/A	N/A N/A	N/A N/A	N/A N/A
28	2150 Salaries-Unclassified - Termination TOTAL SALARIES	354,841	387,400	396,200	8,800
29	TOTAL SALANIES	334,841	307,400	390,200	0,000
30	2200 Other Compensation - Wages		665	665	
31	2210 Other Compensation - Students	_	3,276	3,000	(276
32	2221 Compensation Board of Trustees	6.600	10,000	10,000	(270
33	2230 Evening Instruction	N/A	N/A	N/A	N/A
34	TOTAL OTHER COMPENSATION	6,600	13,941	13,665	(276
35		·	·		,
36	2300 Retirement - State	N/A	N/A	N/A	N/A
37	2310 Retirement - School Employees	N/A	N/A	N/A	N/A
38	2320 Retirement - Teachers	N/A	N/A	N/A	N/A
39	2330 Retirement - School Lunch	N/A	N/A	N/A	N/A
40	2340 Retirement - Other	41,193	43,400	44,400	1,000
41	2350 FICA Tax - State	N/A	N/A	N/A	N/A
42	2360 Medicare Tax - State	4,980	5,200	5,200	-
43	2370 Unemployment Taxes	351	250	350	100
44	2380 Group Insurance - State	82,119	86,000	91,100	5,100
45 46	2400 Other Related Benefits 2410 Taxable Fringe Benefits	22,801	20,000	25,000	5,000
46	2410 Taxable Fringe Benefits TOTAL RELATED BENEFITS	151,444	154,850	166,050	11,200
48	TOTAL NELATED DENETITIO	131,444	134,630	100,030	11,200
49	TOTAL PERSONNEL SERVICES	512,885	556,191	575,915	19,724

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	DEPARTME					
Line No.	BR-8 Trackir	ng Sheet	PRIOR YEAR ACTUAL	EXISTING OPERATING BUDGET	TOTAL REQUEST	OVER/UNDER EXISTING OPERATING
110.		and Financian/Davisors Development				
	B0	ond Financing/Business Development	2017	2018	2019	BUDGET
			(NO NEGATIVE NUMBERS	(NO NEGATIVE NUMBERS	(NO NEGATIVE NUMBERS	
	Program:		IN THIS COLUMN)	IN THIS COLUMN)	IN THIS COLUMN)	
50						
51	2500	In State Travel - Administrative	5,801	7,600	7,600	•
52	2510	In State Travel - Conferences	3,137	5,000	5,000	-
53	2520	In State Travel - Field Travel	576	2,000	1,700	(300
54	2530	In State Travel - Board Members	3,367	4,000	4,500	500
55	2550	In State IT Travel / Training	-	-	-	
56	2600	Out of State Travel - Administrative	-	700	700	
57	2610	Out of State Travel - Conferences	12,792	16,250	16,250	-
58	2620	Out of State Travel - Field Travel	-	750	700	(50
59	2630	Out of State Travel - Board Members	690	-	-	
60	2650	Out of State IT Travel / Training	1	-	-	
61						
62	TOTAL TRA	VEL	26,363	36,300	36,450	150
63						
64	2700	Advertising	39,047	39,500	39,500	
65	2710	Printing	18,747	20,000	20,000	
66	2720	Insurance - Automotive	N/A	N/A	N/A	N/A
67	2730	Insurance - Workman's Compensation	1,375	2,200	1,600	(600
68	2740	Insurance - Fire & Extended Coverage	1,216	1,600	1,600	-
69	2750	Insurance -Malpractice	N/A	N/A	N/A	N/A
70	2760	Insurance - Other	8,546	11,000	11,000	
71	2770	Maintenance of Prop & Equip - Auto	N/A	N/A	N/A	N/A
72	2780	Maintenance of Prop & Equip - Other	N/A	N/A	N/A	N/A
73	2790	Maintenance of Buildings	N/A	N/A	N/A	N/A
74	2791	Maintenance - Pest Control	N/A	N/A	N/A	-
75	2792	Maintenance - Waste Disposal	N/A	N/A	N/A	-
76	2800	Maintenance of Equipment	-	4,000	2,000	(2,000
77	2810	Maintenance - Janitorial / Custodial	N/A	N/A	N/A	N/A
78	2811	Maintenance of Grounds	-	-	-	-
79	2820	Maintenance of Data Processing Equipment	9,151	6,000	7,000	1,000
80	2825	Maintenance of Data Processing Software	-	-	-	
81	2830	Rentals - Buildings	65,856	69,100	69,100	-
82	2840	Rentals - Equipment	N/A	N/A	N/A	N/A
83	2850	Rentals - Data Processing Equipment	N/A	N/A	N/A	N/A
84	2870	Rentals - Other	N/A	N/A	N/A	N/A
85	2875	Data Processing - Licensing Software	3,397	2,000	4,000	2,000
86	2880	Internet Provider Costs	7,195	9,000	9,000	-
87	2890	Dues & Subscriptions	6,141	9,700	9,300	(400
88	2900	Mail, Delivery & Postage	5,986	8,000	7,000	(1,000
89	2910	Telephone - Services	3,010	5,440	4,500	(940
90	2930	Telephone - Other Comm Services	N/A	N/A	N/A	N/A
91	2935	Data Processing - Contract Services	N/A	N/A	N/A	N/A
92	2940	Utilities - Gas	N/A	N/A	N/A	N/A
93	2950	Utilities - Electricity	N/A	N/A	N/A	N/A
94	2960	Utilities - Water	N/A	N/A	N/A	N/A
95	2970	Utilities - Other	N/A	N/A	N/A	N/A

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	DEPARTMENT OF		=://==://=		
	BR-8 Tracking Sheet		EXISTING		OVER/UNDER
Line		PRIOR YEAR	OPERATING	TOTAL	EXISTING
No.		ACTUAL	BUDGET	REQUEST	OPERATING
	Bond Financing/Business Development	2017	2018	2019	BUDGET
		(NO NEGATIVE NUMBERS	(NO NEGATIVE NUMBERS	(NO NEGATIVE NUMBERS	
	Program:	IN THIS COLUMN)	IN THIS COLUMN)	IN THIS COLUMN)	
96	2990 Lab Fees	N/A	N/A	N/A	N/A
97	2991 Operating Services - Security	N/A	N/A	N/A	N/A
98	3000 Miscellaneous	210,474	175,650	162,100	(13,550)
99	3010 Depreciation Expense-Building	N/A	N/A	N/A	N/A
100	3020 Depreciation Expense-Improvements	- 1471	300	300	
101	3030 Depreciation Expense-Equipment	1,683	2,000	2,000	
102	3030 Depreciation Expense-IT Equipment	3,565	4.000	4.000	-
103	3040 Depreciation Expense-Software	-	1,000	1,000	-
104	3090 Credit Card Transaction Fees	N/A	N/A	N/A	N/A
105	3091 Credit Card Discount Fees	N/A	N/A	N/A	N/A
106					
107	TOTAL OPERATING SERVICES	385,389	370,490	355,000	(15,490)
108					( , , , ,
109					
110	3100 Office Supplies	13,433	17,000	15,000	(2,000)
111	3120 Computer Supplies	N/A	N/A	N/A	N/A
112	3130 Clothing & Uniforms	N/A	N/A	N/A	N/A
113	3140 Medical Supplies	N/A	N/A	N/A	N/A
114	3160 Food Supplies	N/A	N/A	N/A	N/A
115	3170 Automotive Supplies	N/A	N/A	N/A	N/A
116	3180 Operating Supplies - Other	N/A	N/A	N/A	N/A
117	3190 Bldgs, Grounds & Gen Plant Supplies	N/A	N/A	N/A	N/A
118	3200 Household Supplies	N/A	N/A	N/A	N/A
119	3300 Repair & Maintenance Supplies - Auto	N/A	N/A	N/A	N/A
120	3310 Repair & Maintenance Supplies - Other	N/A	N/A	N/A	N/A
121	3320 Software	N/A	N/A	N/A	N/A
122	3330 Voc-Tech School Buildings Supplies	N/A	N/A	N/A	N/A
123	3340 Stores Increase	N/A	N/A	N/A	N/A
124					
125	TOTAL SUPPLIES	13,433	17,000	15,000	(2,000)
126					
127	TOTAL OPERATING SERVICES	425,185	423,790	406,450	(17,340)
128					
129	3400 Accounting & Auditing	15,000	15,500	18,000	2,500
130	3410 Management Consulting	N/A	N/A	N/A	N/A
131	3420 Engineering & Architectural	N/A	N/A	N/A	N/A
132	3430 Legal	19,820	20,000	20,000	-
133	3440 Medical	N/A	N/A	N/A	N/A
134	3460 Other Professional Services	41,842	43,500	43,500	-
135	3470 Other Professional Travel	N/A	N/A	N/A	N/A
136	3471 Professional Travel	N/A	N/A	N/A	N/A
137					
138	TOTAL PROFESSIONAL SERVICES	76,662	79,000	81,500	2,500

					(9/10)
	DEPARTMENT OF BR-8 Tracking Sheet		EXISTING		OVER/UNDER
Line		PRIOR YEAR	OPERATING	TOTAL	EXISTING
No.		ACTUAL	BUDGET	REQUEST	OPERATING
	Bond Financing/Business Development	2017	2018	2019	BUDGET
		(NO NEGATIVE NUMBERS	(NO NEGATIVE NUMBERS	(NO NEGATIVE NUMBERS	
	Program:	, i		,	
139	Flogram.	IN THIS COLUMN)	IN THIS COLUMN)	IN THIS COLUMN)	
140	3650 Other Charges	0	0	0	0
141	3670 Other Charges-Salaries-Classified	0	0	0	0
142	3680 Other Compensation	0	0	0	0
143	3690 Related Benefits	0	0	0	0
144	3700&3710 Travel	0	0	0	0
145	3720 O/C - Operating Services	0	0	0	0
146	3730 O/C - Supplies	0	0	0	0
147	3735&3780 Other Charges	0	0	0	0
148	3740 O/C - Professional Services	0	0	0	0
149	3750 O/C - Acquisitions / Major Repairs	0	0	0	0
150	3750 & 3770 Major Repairs	0	0	0	0
151	3840 Other Charges-Client Payments Section 110	0	0	0	0
152	So to Strot Charges Cheft Laymonte Cocton 110	Ů	Ü	Ü	
153	TOTAL OTHER CHARGES	0	0	0	0
154	10172017210171020	,	- J	Ů	
155	4800-4899 Debt Service				
156	4900 IAT - Commodities & Services	0	0	0	0
157	4940 IAT - Transfer of Funds	0	0	0	0
158	4960 IAT - Printing	0	0	0	0
159	4970 IAT - Data Processing	0	0	0	0
160	4980 IAT - Insurance	0	0	0	0
161	5000 IAT - Other Maintenance	0	0	0	0
162	5010 IAT - Rentals	0	0	0	0
163	5020 IAT - Dues & Subscriptions	0	0	0	0
164	5030 IAT - Postage	0	0	0	0
165	5040 IAT - Telephone & Telegraph	0	0	0	0
166	5050 IAT - Utilities	0	0	0	0
167	5080 IAT - Laboratory Fees	0	0	0	0
168	5110 IAT - Office Supplies	0	0	0	0
169	5140 IAT - Automotive Supplies	0	0	0	0
170	5150 IAT - Other Operating Services	0	0	0	0
171					
172	TOTAL INTERAGENCY TRANSFER	0	0	0	0
173					
174	TOTAL O/C & IAT	0	0	0	0

	Incompanient of				(9/10)
	DEPARTMENT OF				
Line No.	BR-8 Tracking Sheet  Bond Financing/Business Development	PRIOR YEAR ACTUAL 2017 (NO NEGATIVE NUMBERS	EXISTING OPERATING BUDGET 2018 (NO NEGATIVE NUMBERS	TOTAL REQUEST 2019 (NO NEGATIVE NUMBERS	OVER/UNDER EXISTING OPERATING BUDGET
	Program:	IN THIS COLUMN)	IN THIS COLUMN)	IN THIS COLUMN)	
175					
176	4400 Land				
177	4410 Buildings				
178	4420 Capitalized Automobile => \$5000	0	0	0	0
179	4440 Equipment \$1000 - \$4999	0	0	0	0
180	4441 Equipment < \$1000	0	0	0	0
181	4442 Equipment => \$5000	0	0	0	0
182	4450 Capitalized Computer Software => \$5000	0	0	0	0
183	4451 Capitalized Computer Hardware => \$5000	0	4,200	0	(4,200
184	4452 Capitalized Data Comm Facilities => \$5000	0	0	0	0,,=0
185	4453 Software \$1000 - \$4999	0	840	0	(840
186	4454 Hardware \$1000 - \$4999	1,536	3,500	0	(3,500
187	4455 Data Comm Facilities \$1000 - \$4999	0	0,000	0	0,000
188	4456 Software < \$1000	0	0	0	0
189	4457 Hardware < \$1000	0	0	0	0
190	4458 Data Comm Facilities < \$1000	0	0	0	0
191	4470 Household	0	0	0	0
192	4480 Medical	0	0	0	0
193	4490 Office Equipment \$1000 - \$4999	423	1,750	0	(1,750)
194	4491 Capitalized Office Equipment => \$5000	0	1,730	0	(1,730)
195	4492 Office Equipment < \$1000	0	0	0	0
196	4512 Library Reference < \$1000	0	0	0	0
197	4520 Boats \$1000 - \$4999	0	0	0	0
198	4521 Capitalized Boats => \$5000	0	0	0	0
199	4522 Boats < \$1000	0	0	0	0
200	4530 Communications \$1000 - \$4999	0	0	0	0
200	4531 Capitalized Communications => \$5000	0	0	0	0
202	4532 Communications < \$1000	0	0	0	0
203	4540 Other Acquisitions \$1000 - \$4999	0	0	0	0
203	4541 Capitalized Other Acquisitions => \$5000	0	0	0	0
205	4542 Other Acquisitions < \$1000	0	0	0	0
206	4342 Other Acquisitions < \$1000	- U	0	0	0
207	TOTAL ACQUISITIONS	1,959	10,290	0	(10,290
208	TOTAL ACQUISITIONS	1,959	10,290	- U	(10,290
209	4610 Major Repair - Building	0	0	0	0
210	4620 Major Repair - Auto	0	0	0	0
211	4640 Major Repair - Boats	0	0	0	0
212	4650 Major Repair - Aircraft	0	0	0	0
213	4740 Major Repair - Afficiant	0	0	0	0
213	TITO IVIAJOI NEPAII - OIIIEI	-	0	0	U
214	TOTAL MAJOR REPAIR	0	0	0	0
215	TOTAL WAJUR REPAIR	0	0	0	0
216	TOTAL ACQUISITION & MAJOR REPAIR	1,959	10,290	0	(10,290
217	TOTAL AUQUISITION & WIAJON REPAIR	1,959	10,290	U	(10,290
218	TOTAL EXPENDITURES	1.010.004	1.000.074	1.000.005	/F 400
219	IOTAL EXPENDITURES	1,016,691	1,069,271	1,063,865	(5,406)
220					

<sup>\*</sup> Authorized Other Charges Positions are those reported under Objects 3670, 3680, and 3681. 
\*\* Non-T.O. FTE Positions are those reported under Object 2200 (exclude WAEs).

	DEDARTMENT OF			1	(9/10)
Line No.	DEPARTMENT OF BR-8 Tracking Sheet  Student Loans  Program:	PRIOR YEAR ACTUAL 2017 (NO NEGATIVE NUMBERS IN THIS COLUMN)	EXISTING OPERATING BUDGET 2018 (NO NEGATIVE NUMBERS IN THIS COLUMN)	TOTAL REQUEST 2019 (NO NEGATIVE NUMBERS IN THIS COLUMN)	OVER/UNDER EXISTING OPERATING BUDGET
1	General Fund	-	-	-	
2	Interagency Transfer	_	-	-	-
3	Self Generated Revenue	-	-	-	-
4	Program Administrative Fees	1,385,096	1,441,600	1,385,000	(56,600
5	Miscellaneous Income		-, ,		(00,000
6		-	-	-	-
7		-	-	-	
8		-	-	-	-
9		-	-	-	-
10		-	-	-	-
11	IEB	-	-	-	-
12	Federal Funds	-	-	-	-
13					
14	TOTAL REVENUE	1,385,096	1,441,600	1,385,000	(56,600)
15					
16	Classified	N/A	N/A	N/A	N/A
17	Unclassified	11	11	11	-
18	TOTAL AUTHORIZED T. O. FTE POSITIONS	11	11	11	-
19	TOTAL AUTHORIZED OTHER CHARGES POSITIONS*	-	-	-	-
20	TOTAL NON-T.O. FTE POSITIONS** TOTAL POSITION CONTROL	- 11	- 11	- 44	-
21 22	TOTAL POSITION CONTROL	11	11	11	
23	2100 Salaries-Classified - Regular	N/A	N/A	N/A	N/A
24	2110 Salaries-Classified - Regular 2110 Salaries-Classified - Overtime	N/A N/A	N/A	N/A	N/A
25	2120 Salaries-Classified - Overtime 2120 Salaries-Classified - Termination	N/A	N/A	N/A	N/A
26	2130 Salaries-Unclassified - Regular	666,847	725,800	741,600	15,800
27	2140 Salaries-Unclassified - Overtime	N/A	N/A	N/A	N/A
28	2150 Salaries-Unclassified - Termination	N/A	N/A	N/A	N/A
29	TOTAL SALARIES	666,847	725,800	741,600	\$ 15,800
30				11,000	* 13,555
31	2200 Other Compensation - Wages	0	1,235	-	(1,235)
32	2210 Other Compensation - Students	10,000	3,000	-	(3,000
33	2221 Compensation Board of Trustees	6,600	10,000	10,000	-
34	2230 Evening Instruction	N/A	N/A	N/A	N/A
35	TOTAL OTHER COMPENSATION	16,600	14,235	10,000	(4,235)
36					
37	2300 Retirement - State	N/A	N/A	N/A	N/A
38	2310 Retirement - School Employees	N/A	N/A	N/A	N/A
39	2320 Retirement - Teachers	N/A	N/A	N/A	N/A
40	2330 Retirement - School Lunch	N/A	N/A	N/A	N/A
41	2340 Retirement - Other	78,532	81,300	83,100	1,800
42 43	2350 FICA Tax - State 2360 Medicare Tax - State	N/A 9,655	N/A 9,000	N/A 10,000	N/A 1,000
43	2370 Unemployment Taxes	9,655	9,000	250	1,000
45	2380 Group Insurance - State	116,457	135,930	126,800	(9,130
	2400 Other Related Benefits	24,274	42,750	22,500	(20,250
46			72,730	22,500	(20,230
46 47		21,271	_	_	-
47	2410 Taxable Fringe Benefits	· -	269 230	- 242 650	(26 580
		229,809	269,230	242,650	(26,580

					(9/10)
	DEPARTMENT OF				
	BR-8 Tracking Sheet		EXISTING		OVER/UNDER
Line		PRIOR YEAR	OPERATING	TOTAL	EXISTING
No.		ACTUAL	BUDGET	REQUEST	OPERATING
	Student Loans	2017	2018	2019	BUDGET
		(NO NEGATIVE NUMBERS	(NO NEGATIVE NUMBERS	(NO NEGATIVE NUMBERS	
	Program:	IN THIS COLUMN)	IN THIS COLUMN)	IN THIS COLUMN)	
51	si i i i i i i i i i i i i i i i i i i	IIV II IIO GGEGIIIIV	IIV ITIIO GOLDINIV)	IIV ITIIO GOLOMIV)	
52	2500 In State Travel - Administrative	492	1,750	2,500	750
53	2510 In State Travel - Conferences	1,428	4,000	8,000	4,000
54	2520 In State Travel - Field Travel	13,399	17,500	10,000	(7,500)
55	2530 In State Travel - Board Members	3,366	4,500	4,500	-
56	2550 In State IT Travel / Training	-	-	-	-
57	2600 Out of State Travel - Administrative	-	500	500	-
58	2610 Out of State Travel - Conferences	12,009	12,500	12,500	-
59	2620 Out of State Travel - Field Travel	-	700	250	(450)
60	2630 Out of State Travel - Board Members	690	2,500	2,500	-
61	2650 Out of State IT Travel / Training	-	-	-	-
62					
63	TOTAL TRAVEL	31,384	43,950	40,750	(3,200)
64				10.000	(1.000)
65	2700 Advertising	20,560	22,000	18,000	(4,000)
66	2710 Printing	14,210	15,000	13,000	(2,000)
67	2720 Insurance - Automotive	N/A	N/A	N/A	N/A (1.000)
68	2730 Insurance - Workman's Compensation	2,553	4,000	3,000	(1,000)
69 70	2740 Insurance - Fire & Extended Coverage 2750 Insurance - Malpractice	2,259 N/A	3,000 N/A	3,000 N/A	N/A
70	2760 Insurance - Walpractice	15,866	18,000	16,000	(2,000)
72	2770 Insurance - Other 2770 Maintenance of Prop & Equip - Auto	N/A	N/A	N/A	N/A
73	2780 Maintenance of Prop & Equip - Adio	N/A	N/A	N/A	N/A
74	2790 Maintenance of Buildings	N/A	N/A	N/A	N/A
75	2791 Maintenance - Pest Control	0	0	0	19/7
76	2792 Maintenance - Waste Disposal	0	0	0	
77	2800 Maintenance of Equipment	0	5,000	2,000	(3,000)
78	2810 Maintenance - Janitorial / Custodial	N/A	N/A	N/A	N/A
79	2811 Maintenance of Grounds	0	0	0	-
80	2820 Maintenance of Data Processing Equipment	17,084	12,000	17,000	5,000
81	2825 Maintenance of Data Processing Software	0	0	0	-
82	2830 Rentals - Buildings	122,304	128,300	128,300	-
83	2840 Rentals - Equipment	N/A	N/A	N/A	N/A
84	2850 Rentals - Data Processing Equipment	N/A	N/A	N/A	N/A
84	2870 Rentals - Other	N/A	N/A	N/A	N/A
85	2875 Data Processing - Licensing Software	4,753	4,500	4,500	-
86	2880 Internet Provider Costs	11,758	14,000	13,000	(1,000)
87	2890 Dues & Subscriptions	24,262	24,750	24,750	-
88	2900 Mail, Delivery & Postage	5,953	8,000	10,000	2,000
89	2910 Telephone - Services	7,704	10,000	9,000	(1,000)
90	2930 Telephone - Other Comm Services	N/A	N/A	N/A	N/A
91	2935 Data Processing - Contract Services	N/A	N/A	N/A	N/A
92	2940 Utilities - Gas	N/A	N/A	N/A	N/A
93	2950 Utilities - Electricity	N/A	N/A	N/A	N/A
94	2960 Utilities - Water	N/A	N/A	N/A	N/A
95	2970 Utilities - Other	N/A	N/A	N/A	N/A

					(9/10)
	DEPARTMENT OF				
	BR-8 Tracking Sheet		EXISTING		OVER/UNDER
Line		PRIOR YEAR	OPERATING	TOTAL	EXISTING
No.		ACTUAL	BUDGET	REQUEST	OPERATING
	Student Loans	2017	2018	2019	BUDGET
	Student Loans				DUDGET
		(NO NEGATIVE NUMBERS	(NO NEGATIVE NUMBERS	(NO NEGATIVE NUMBERS	
	Program:	IN THIS COLUMN)	IN THIS COLUMN)	IN THIS COLUMN)	
96	2990 Lab Fees	N/A	N/A	N/A	N/A
97	2991 Operating Services - Security	N/A	N/A	N/A	N/A
98	3000 Miscellaneous	15,000	16,000	15,000	(1,000
99	3010 Depreciation Expense-Building	N/A	N/A	N/A	N/A
100	3020 Depreciation Expense-Improvements	0	500	500	-
101	3030 Depreciation Expense-Equipment	3,125	5,000	4,000	(1,000)
102	3030 Depreciation Expense-IT Equipment	6,620	7,000	4,000	(3,000)
103	3040 Depreciation Expense-Software	0	2,100	2,000	(100)
104	3090 Credit Card Transaction Fees	N/A	N/A	N/A	N/A
105	3091 Credit Card Discount Fees	N/A	N/A	N/A	N/A
106					·
107	TOTAL OPERATING SERVICES	274,011	299,150	287,050	(12,100)
108					(,)
109					
110	3100 Office Supplies	14.534	22,250	16,250	(6,000)
111	3120 Computer Supplies	N/A	N/A	N/A	N/A
112	3130 Clothing & Uniforms	N/A	N/A	N/A	N/A
113	3140 Medical Supplies	N/A	N/A	N/A	N/A
114	3160 Food Supplies	N/A	N/A	N/A	N/A
115	3170 Automotive Supplies	N/A	N/A	N/A	N/A
116	3180 Operating Supplies - Other	N/A	N/A	N/A	N/A
117	3190 Bldgs, Grounds & Gen Plant Supplies	N/A	N/A	N/A	N/A
118	3200 Household Supplies	N/A	N/A	N/A	N/A
119	3300 Repair & Maintenance Supplies - Auto	N/A	N/A	N/A	N/A
120	3310 Repair & Maintenance Supplies - Auto	N/A N/A	N/A	N/A	N/A
121	3320 Software	N/A	N/A	N/A	N/A
122	3330 Voc-Tech School Buildings Supplies	N/A	N/A	N/A	N/A
123	3340 Stores Increase	N/A	N/A	N/A	N/A
123	3340 Stores increase	IN/A	IN/A	IN/A	IN/A
125	TOTAL SUPPLIES	14,534	22,250	16,250	(6,000)
126	TOTAL SUPPLIES	14,534	22,250	16,230	(6,000)
127	TOTAL OPERATING SERVICES	319,929	365,350	344,050	(21,300)
128	TOTAL OF LIVATING SERVICES	319,929	303,350	344,030	(21,300)
	2400 Accounting 8 Auditing	40.000	45.500	45.500	
129	3400 Accounting & Auditing 3410 Management Consulting	10,000	15,500	15,500	- N/Λ
130		N/A	N/A	N/A	N/A
131	3420 Engineering & Architectural	N/A	N/A	N/A	N/A
132	3430 Legal	9,842	10,000	10,000	-
133	3440 Medical	N/A	N/A	N/A	N/A
134	3460 Other Professional Services	28,431	35,500	21,000	(14,500)
135	3470 Other Professional Travel	N/A	N/A	N/A	N/A
136	3471 Professional Travel	N/A	N/A	N/A	N/A
137					,,
138	TOTAL PROFESSIONAL SERVICES	48,273	61,000	46,500	(14,500)

	N = N = N = N = N = N = N = N = N = N	•			(9/10)
Line No.	DEPARTMENT OF BR-8 Tracking Sheet  Student Loans  Program:	PRIOR YEAR ACTUAL 2017 (NO NEGATIVE NUMBERS IN THIS COLUMN)	EXISTING OPERATING BUDGET 2018 (NO NEGATIVE NUMBERS IN THIS COLUMN)	TOTAL REQUEST 2019 (NO NEGATIVE NUMBERS IN THIS COLUMN)	OVER/UNDER EXISTING OPERATING BUDGET
139	i logiani.	IN THIS COLUMN)	IN THIS COLUMN)	IN THIS COLUMN)	
140	3650 Other Charges	0	0	0	0
141	3670 Other Charges-Salaries-Classified	0	0	0	0
142	3680 Other Compensation	0	0	0	
143	3690 Related Benefits	0	0	0	0
144	3700&3710 Travel	0	0	0	0
145	3720 O/C - Operating Services	0	0	0	0
146	3730 O/C - Supplies	0	0	0	0
147	3735&3780 Other Charges	0	0	0	0
148	3740 O/C - Profesional Services	0	0	0	0
149	3750 O/C - Acquisitions / Major Repairs	0	0	0	0
150	3750 & 3770 Major Repairs	0	0	0	0
151	3840 Other Charges-Client Payments Section 110	0	0	0	0
152	· ·				
153	TOTAL OTHER CHARGES	0	0	0	0
154					
155	4800-4899 Debt Service				
156	4900 IAT - Commodities & Services	0	0	0	0
157	4940 IAT - Transfer of Funds	0	0	0	0
158	4960 IAT - Printing	0	0	0	0
159	4970 IAT - Data Processing	0	0	0	0
160	4980 IAT - Insurance	0	0	0	0
161	5000 IAT - Other Maintenance	0	0	0	0
162	5010 IAT - Rentals	0	0	0	0
163	5020 IAT - Dues & Subscriptions	0	0	0	
164	5030 IAT - Postage	0	0	0	0
165	5040 IAT - Telephone & Telegraph	0	0	0	0
166	5050 IAT - Utilities	0	0	0	
167	5080 IAT - Laboratory Fees	0	0	0	0
168	5110 IAT - Office Supplies	0	0	0	0
169	5140 IAT - Automotive Supplies	0	0	0	
170	5150 IAT - Other Operating Services	0	0	0	0
171					
172	TOTAL INTERAGENCY TRANSFER	0	0	0	0
173					
174	TOTAL O/C & IAT	0	0	0	0

BR	-8
9/1	O)

					(9/10
	DEPARTMENT OF		2002		
Line No.	BR-8 Tracking Sheet	PRIOR YEAR ACTUAL	EXISTING OPERATING BUDGET	TOTAL REQUEST	OVER/UNDER EXISTING OPERATING
	Student Loans	2017	2018	2019	BUDGET
		(NO NEGATIVE NUMBERS	(NO NEGATIVE NUMBERS	(NO NEGATIVE NUMBERS	
	Program:	IN THIS COLUMN)	IN THIS COLUMN)	IN THIS COLUMN)	
175					
176	4400 Land				
177	4410 Buildings				
178	4420 Capitalized Automobile => \$5000	0	0	0	C
179	4440 Equipment \$1000 - \$4999	0	0	0	C
180	4441 Equipment < \$1000	0	0	0	(
181	4442 Equipment => \$5000	0	0	0	(
182	4450 Capitalized Computer Software => \$5000 4451 Capitalized Computer Hardware => \$5000	0	0	0	(7.006
183 184	4451 Capitalized Computer Hardware => \$5000 4452 Capitalized Data Comm Facilities => \$5000	0	7,800	0	(7,800
185	4452 Capitalized Data Comm Facilities => \$5000 4453 Software \$1000 - \$4999	0	1,560	0	(1,560
186	4453 Software \$1000 - \$4999 4454 Hardware \$1000 - \$4999	2,853	6,500	0	
187	4455 Data Comm Facilities \$1000 - \$4999	2,000	0,500	0	(6,500
188	4456 Software < \$1000	0	0	0	(
189	4457 Hardware < \$1000	0	0	0	(
190	4458 Data Comm Facilities < \$1000	0	0	0	(
191	4470 Household	0	0	0	(
192	4480 Medical	0	0	0	(
193	4490 Office Equipment \$1000 - \$4999	785	3,250	0	(3,250
194	4491 Capitalized Office Equipment => \$5000	765	0	0	(5,250
195	4492 Office Equipment < \$1000	0	0	0	
196	4512 Library Reference < \$1000	0	0	0	
197	4520 Boats \$1000 - \$4999	0	0	0	(
198	4521 Capitalized Boats => \$5000	0	0	0	(
199	4522 Boats < \$1000	0	0	0	(
200	4530 Communications \$1000 - \$4999	0	0	0	
201	4531 Capitalized Communications => \$5000	0	0	0	(
202	4532 Communications < \$1000	0	0	0	(
203	4540 Other Acquisitions \$1000 - \$4999	0	0	0	(
204	4541 Capitalized Other Acquisitions => \$5000	0	0	0	
205	4542 Other Acquisitions < \$1000	0	0	0	(
206					
207	TOTAL ACQUISITIONS	3,638	19,110	0	(19,110
208					
209	4610 Major Repair - Building	0	0	0	C
210	4620 Major Repair - Auto	0	0	0	(
211	4640 Major Repair - Boats	0	0	0	(
212	4650 Major Repair - Aircraft	0	0	0	(
213	4740 Major Repair - Other	0	0	0	(
214					
215	TOTAL MAJOR REPAIR	0	0	0	(
216					
217	TOTAL ACQUISITION & MAJOR REPAIR	3,638	19,110	0	(19,110
218					
219	TOTAL EXPENDITURES	1,285,096	1,454,725	1,384,800	(69,925
220					

<sup>\*</sup> Authorized Other Charges Positions are those reported under Objects 3670, 3680, and 3681.
\*\* Non-T.O. FTE Positions are those reported under Object 2200 (exclude WAEs).

SCHEDULE OF WAGES AND STUDENT LABOR

BR-10

(9/09)

Title of Position	Detailed Explanation for		Prior Year Actual Expend-		Existing Operating 2018	g Budget	Total Request 2019			
(Indicate if Student or Wages) (List by Program)	Existing Operating Budget		itures 2017	Hourly Rate of Pay	No. of Hours Employ.	Amount	Hourly Rate of Pay	No. of Hours Employ.	Amou	unt
1 Waged Worker	Performs duties and responsibilities for both programs.	\$	-	\$ 19.00	100	\$ 1,900	\$ 19.00	35	\$	665
2 Student Workers	Performs duties and responsibilities for both programs.	\$	10,000	\$ 10.00	628	\$ 6,276	\$ 10.00	300	\$	3,000
Total Positions 3										
TOTAL WAGES AND STUDENT LABOR		\$	10,000		728	\$ 8,176		335	\$	3,665

Name of Member	Statutory Authority for Payment	No. of Per Diem Days in 2017	Per Diem Rate	What Other Expenses Are Paid With The Exception Of Travel? (Itemize Type and Amount)	P	PRIOR YEAR ACTUAL 2017	EXISTING OPERATING BUDGET 2018	TOTAL REQUEST 2019	OVER/UNDER EXISTING OPERATING BUDGET
Camille A. Cutrone	La R.S. 9:2343(A)	8	\$200 per day	None	\$	1,800	\$ -	\$ -	\$ -
Guy Campbell III	La R.S. 9:2343(A)		\$200 per day	None	\$	2,000	\$ 5,000	\$ 5,000	\$ -
Dale A. Benoit	La R.S. 9:2343(A)	8	\$200 per day	None	\$	800	\$ -	\$ -	\$ -
Craig Cheramie	La R.S. 9:2343(A)	8	\$200 per day	None	\$	2,000	\$ 5,000	\$ 5,000	\$ -
Eric Liew	La R.S. 9:2343(A)	2	\$200 per day	None	\$	200	\$ -	\$ -	\$ -
Ronald H. Bordelon	La R.S. 9:2343(A)		\$200 per day	None	\$	2,400	\$ 2,000	\$ 2,000	\$ -
Michael C Darnell	La R.S. 9:2343(A)		\$200 per day	None	\$	2,200	\$ 2,000	\$ 2,000	\$ -
David W. Groner	La R.S. 9:2343(A)		\$200 per day	None	\$	1,200	\$ 2,000	\$ 2,000	\$ -
Larry Ferdinand	La R.S. 9:2343(A)		\$200 per day	None	\$	200	\$ 2,000	\$ 2,000	\$ -
Casey R. Guidry	La R.S. 9:2343(A)		\$200 per day	None	\$	400	\$ 2,000	\$ 2,000	\$ -
							\$ -	\$ -	\$ -
TOTAL COMPENSATION					\$	13,200	\$ 20,000	\$ 20,000	\$ -

OBJECT CLASS	LIST BY PROGRAM	LIST BY PROGRAM DESTINATION PURPOSE OF TRAVEL		-	PRIOR YEAR ACTUAL 2017	EXISTING OPERATING BUDGET 2018		TOTAL REQUEST 2019
					2017	2010		2019
	IN STATE TRAVEL:		Bond Financing/ Business Development:					
	Administrative							
2500	Bond Financing/ Business Development:	Statewide	To promote, encourage and further the accomplishment of all activities	\$	5,801		00 \$	
	Student Loans:		which are or may become of benefit to the state of Louisiana and	\$	492		50 \$	
	Total		which have public purpose, including industrial, economic, and community	\$	6,293	\$ 9,3	50 \$	10,100
			development, health, education, environmental, and public safety; to provide					
	Conferences, Conventions and Training		leadership training programs, bond financing seminars, economic development					
	Bond Financing/ Business Development:	Statewide	training for local governments and rural areas, educational and networking	\$	3,137		00 \$	
	Student Loans:		opportunities for state and local governments; community outreach initiatives;	\$	1,428		00 \$	,
	Total		professional training seminars for human resources, computer, and continuing	\$	4,565	\$ 9,0	00 \$	13,000
			education on federal and state bond laws; to attend economic development					
	Field Travel		conferences, bond closings, groundbreaking ceremonies for bond financings, and public					
2520	Bond Financing/ Business Development:	Statewide	relations seminars and activities; to meet with clients and prospective clients; and to	\$	576	\$ 2,0	00 \$	1,700
	Student Loans:		perform general economic development activities.	\$	13,399	\$ 17,5	00 \$	10,000
	Total			\$	13,975	\$ 19,5	00 \$	11,700
			Student Loans:					
	Board Members							
2530	Bond Financing/ Business Development:	Statewide	To develop and market lower cost student loan and lender programs which make	\$	3,367	\$ 4,0	00 \$	4,500
	Student Loans:		higher education more accessible and affordable to Louisiana students, parents	\$	3,366	\$ 4,5	00 \$	4,500
	Total		and teachers; to provide education and financial aid access through FAFSA completion	\$	6,733	\$ 8,5	00 \$	9,000
			services, including the sponsorship as well as coordinating statewide financial aid application		•	•		•
			completion workshops and seminars for high school students, parents, teachers,					
			guidance counselors, 2 and 4 year public and private colleges and universities,					
			school board offices as well as technical and vocational institutions, financial aid					
			administrators and lenders; to provide for facilitating a college planning resource center and					
			operation of a toll free Help Line; to attend professional training seminars for human resources,					
			accounting, personnel, computer and client users; to attend student loan conferences of	T .				
			guarantors and servicers, industry financial aid education and awareness opportunities for					
			borrowers through television interviews and programs; to attend					
			student aid recognition functions and student loan bond closings and seminars.					
			To attend board meetings, bond commission meetings and other special functions					
			promoting LPFA programs and services.					
			Board of Trustees:					
			To attend board meetings, bond closings, bond commission meetings and other					
			special functions promoting LPFA programs and services.					
				-			+	
	Lixisting Operating Budget by Program. Use Continuation S						_	

							(8/02)
					PRIOR	EXISTING	
OBJECT					YEAR	OPERATING	TOTAL
CLASS	LIST BY PROGRAM	DESTINATION	PURPOSE OF TRAVEL		ACTUAL	BUDGET	REQUEST
					2017	2018	2019
	OUT OF STATE TRAVEL:						
	Administrative						
2600	Bond Financing/ Business Development:			\$	-	\$ 700	\$ 700
	Student Loans:			\$	-	\$ 500	
	Total		SEE THE ATTACHED DESCRIPTION OF PROPOSED	\$	-	\$ 1,200	\$ 1,200
			2019 OUT OF STATE TRAVEL				
	Conferences, Conventions and Training						
2610	Bond Financing/ Business Development:			\$	12,792		
	Student Loans:			\$	12,009		
	Total			\$	24,801	\$ 28,750	\$ 28,750
	Field Travel						
2620	Bond Financing/ Business Development:			\$	_	\$ 750	\$ 700
2020	Student Loans:			\$	_	\$ 700	
	Total			\$	-	\$ 1,450	
				*		Ψ 1,400	Ψ 300
	Board members						
2630	Bond Financing/ Business Development:			\$	690		\$ -
	Student Loans:			\$	690		\$ 2,500
	Total			\$	1,380	-	\$ -
Evalaia E	Visting Operating Dudget by Progress - Hea Operation of	Chaat					
⊏xpiain E	xisting Operating Budget by Program. Use Continuation S	Sneet.					

#### PROPOSED OUT OF STATE TRAVEL BUDGET FOR 2019 BOND FINANCING/BUSINESS DEVELOPMENT

APRIL Staff Member: 2 People

Purpose: NAHEFFA Spring Conference Location: To be determined by NAHEFFA

Costs to Attend: \$3,000 \$3,000

SEPTEMBER Staff Member: 2 People

Purpose: NAHEFFA Fall Conference Location: To be determined by NAHEFFA

Costs to Attend: \$3,000

JANUARY Staff Member: 1 person

Purpose: CDFA Board Meeting
Location: To be determined by CDFA

Costs to Attend: \$1,500

MAY Staff Member: 2 People

Purpose: CDFA Board Meeting & Annual Educational Conference

Location: To be determined by CDFA

Costs to Attend: \$3,000

OCTOBER Staff Member: 1 Person

Purpose: CDFA Board Meeting & Strategic Planning

Location: To be determined by CDFA

Costs to Attend: \$1,500

To be Determined Staff Member: 1 person

Purpose: A meeting or meetings with the MSRB, IRS, SEC, or other Government Agencies at the request of the agencies

or in connection with NAHEFFA or CDFA initiatives

Location: Washington, D.C.

Costs to Attend: \$1,750

To be Determined Staff Member: 1 person

Purpose: Accounting Training and CPE Seminar

Location: To be determined

Costs to Attend: \$1,000

To be Determined Staff Member: 1 person

Purpose: SPRF Annual Conference Location: To be determined by SPRF

Costs to Attend: \$1,500

\$ 16,250.00

#### Proposed 2019 Student Loan Conferences/Meetings OUT OF STATE

	Event/Item	Estimated Amount
EMPLOYEES		
March	Education Finance Council Annual Membership Meeting Location: To be determined by EFC Purpose: Annual mtg and training on student loan bond issues, secondary market issues, regulatory President and Vice President of Student Loans	3,000
July	Education Finance Council Mid-Year Meeting Location: Arlington, Va. Purpose: Training update from Washington DC from regulators as well as student loan industry updates Two employees	2,000
August	Regulatory and Program Training - Dept of Education Location: TBD Two employes - Operations-Outreach	2,000
TBD	Direct Loan Servicing Governing Council Meeting Location: TBD Purpose: Annual Review and Governance of Direct Loan Servicing Team (10 Members of Team) President & CEO or VP of Student Loans	1,000
November	Education Finance Council CEO Meeting Location: To be determined by the association Purpose: Timing varies and is scheduled on an as needed basis to inform leadership of changes and course of action to take on various issues which will affect the future of the loan programs; President and/or Vice President of Student Loans	1,500
To be determined	NCAN- National College Access Network Location: To be determined by the Association Purpose: Financial aid awereness and access for under represented populations Marketing Representative	1,500
To be determined	Accounting Training and CPE Location: To be determined Purpose: Ongoing training and CPE for staff accountant Accountant	1,500
	Total for Employees	<u>12,500</u>
TRUSTEES		
To be determined	Education Finance Council - Capital Hill Day Location: Washington, DC Purpose: Educate and update Louisiana's Congressional Delegation about LPFA's Student Loan Programs Board Memberes	2,500
	Total for Trustees	2,500

BR-15A (9/09)

ADVERTISING 2700	PRIOR YEAR ACTUAL 2017	EXISTING OPERATING BUDGET 2018	TOTAL REQUEST 2019		OVER/UNDER EXISTING OPERATING BUDGET
Bond Financing/ Business Development:					
Advertising and Business Promotions	\$ 39,047	\$ 39,500	\$ 39,50	0 \$	-
SUB-TOTAL	\$ 39,047	\$ 39,500	\$ 39,50	\$ 0 <b>\$</b>	-
Student Loans:					
Advertising and Business Promotions	\$ 20,560	\$ 22,000	\$ 18,00	0 \$	(4,000)
SUB-TOTAL	\$ 20,560	\$ 22,000	\$ 18,00	0 \$	(4,000)
TOTAL ADVERTISING	\$ 59,607	\$ 61,500	\$ 57,50	0 \$	(4,000)

PRINTING 2710	PRIOR YEAR ACTUAL 2017	EXISTING OPERATING BUDGET 2018	TOTAL REQUEST 2019	OVER/UNDER EXISTING OPERATING BUDGET
Bond Financing/ Business Development: Printing and Binding	\$ 18,747	\$ 20,000	\$ 20,000	\$ -
Student Loans: Printing and Binding	\$ 14,210	\$ 15,000	\$ 13,000	\$ (2,000)
TOTAL PRINTING	\$ 32,957	\$ 35,000	\$ 33,000	\$ (2,000)

INSURANCE	PRIOR YEAR ACTUAL 2017	EXISTING OPERATING BUDGET 2018	TOTAL REQUEST 2019	OVER/UNDER EXISTING OPERATING BUDGET
2720 - AUTOMOTIVE	N/A	N/A	N/A	N/A
2730 - WORKMAN'S COMPENSATION				
Bond Financing/ Business Development	\$ 1,375	\$ 2,200	\$ 1,600	\$ (600)
Student Loans	\$ 2,553		\$ 1,000	\$ (000)
TOTAL WORKMAN'S COMPENSATION	\$ 3,928	\$ 6,200		\$ (1,600)
TOTAL HORIGINAL COOKII EROATION	Ψ 3,320	0,200	7,000	(1,000)
2740 - FIRE & EXTENDED COVERAGE				
Bond Financing/ Business Development:				
Insurance Property/Liability	\$ 1,216	\$ 1,600	\$ 1,600	\$ -
Insurance Travel	\$ -	\$ -	\$ -	\$ -
SUB-TOTAL	\$ 1,216	\$ 1,600	\$ 1,600	\$ -
Student Loans:				
Insurance Property/Liability	\$ 2,259	\$ 3,000	\$ 3,000	\$ -
Insurance Travel	\$ -	\$ -	\$ -	\$ -
SUB-TOTAL	\$ 2,259	\$ 3,000	\$ 3,000	\$ -
TOTAL FIRE & EXTENDED COVERAGE	\$ 3,475	\$ 4,600	\$ 4,600	\$ -
2750 - MALPRACTICE	N/A	N/A	N/A	N/A
2760 - OTHER				
Bond Financing/ Business Development- Insurance Surty and D&O	\$ 8,546	\$ 11,000	\$ 11,000	\$ -
Student Loans- Insurance Surty and D&O			,	\$ (2,000)
TOTAL OTHER	\$ 24,412		,	\$ (2,000)
PAGE TOTAL	\$ 31,815	\$ 39,800	\$ 36,200	\$ (3,600)

<b>SCHEDULE</b>	OF OPE	PATING	SERVICES	SDETAIL	1
SCHEDULE		CALING	SERVICES	3DE   AIL	4

# DETAILED EXPLANATION MUST BE PROVIDED

BR-15D (9/09)

MAINTENANCE OF PROPERTY AND EQUIPMENT	PRIOR YEAR ACTUAL 2017	EXISTING OPERATING BUDGET 2018	TOTAL REQUEST 2019	OVER/UNDER EXISTING OPERATING BUDGET
2770 - AUTOMOTIVE	N/A	N/A	N/A	N/A

					(9/09)
MAINTENANCE OF PROPERTY AND EQUIPMENT	AC	PR YEAR TUAL 2017	EXISTING OPERATING BUDGET 2018	TOTAL REQUEST 2019	OVER/UNDER EXISTING OPERATING BUDGET
2780 - PROPERTY & EQUIP OTHER		N/A	N/A	N/A	N/A
2790 - BUILDINGS		N/A	N/A	N/A	N/A
2800 - EQUIPMENT					
Bond Financing/ Business Development	\$	-	\$ 4,000	\$ 2,000	\$ (2,000)
Student Loans	\$	-	\$ 5,000	\$ 2,000	\$ (3,000)
TOTAL EQUIPMENT	\$	-	\$ 9,000	\$ 4,000	\$ (5,000)
2810 - JANITORIAL/CUSTODIAL		N/A	N/A	N/A	N/A
2820 - DATA PROCESSING					
Bond Financing/ Business Development	\$	9,151	\$ 6,000	\$ 7,000	\$ 1,000
Student Loans	\$	17,084	\$ 12,000	\$ 17,000	\$ 5,000
TOTAL DATA PROCESSING	\$	26,235	\$ 18,000	\$ 24,000	\$ 6,000
2825 - DATA PROCESSING - SOFTWARE					
Bond Financing/ Business Development	\$	-	\$ -	\$ -	\$ -
Student Loans	\$	-	\$ -	\$ -	\$ -
TOTAL DATA PROCESSING- SOFTWARE	\$	-	\$ -	\$ -	\$ -
PAGE TOTAL	\$	26,235	\$ 27,000	\$ 28,000	\$ 1,000

RENTALS		PRIOR YEAR ACTUAL 2017		EXISTING OPERATING BUDGET 2018		TOTAL REQUEST 2019		OVER/UNDER EXISTING OPERATING BUDGET
2830 - BUILDINGS								
Bond Financing/ Business Development:	$+\!-$							
Office	\$	62,503	\$	65,600	\$	65,600	\$	-
Storage Facility	\$	3,353		3,500		3,500		-
Total Bond Financing/ Business Development	\$	65,856		69,100		69,100		-
Student Loans:	_							
Office	\$	116,077		121,800	\$	121,800		-
Storage Facility	\$	6,227	\$	6,500	\$	6,500	\$	-
Total Student Loans	\$	122,304	\$	128,300	\$	128,300	\$	-
TOTAL BUILDINGS	\$	188,160	\$	197,400	\$	197,400	\$	-
2840 - EQUIPMENT	_	N/A		N/A		N/A		N/A
2850 - DATA PROCESSING		N/A		N/A		N/A		N/A
2860 - THIRD PARTY LEASES		N/A		N/A		N/A		N/A
2865 - DATA PROCESSING EQUIPMENT - FINANCING		N/A		N/A		N/A		N/A
2870 - OTHER (SPECIFY)		N/A		N/A		N/A		N/A
*AUTO, AIRCRÀFT, BOAT	_	N/A		N/A		N/A		N/A
2875 - DATA PROCESSING EQUIPMENT - SOFTWARE	_							
Bond Financing/ Business Development	\$	3,397	\$	2,000	\$	4,000	\$	2,000
Student Loans	\$	4,753	\$	4,500	\$	4,500	\$	-
TOTAL DATA PROCESSING EQUIPMENT- SOFTWARE	\$	8,150	\$	6,500	\$	8,500	\$	2,000
2880 - INTERNET PROVIDER COSTS								
Bond Financing/ Business Development	\$	7,195		9,000		9,000		-
Student Loans	\$	11,758		14,000	\$		\$	(1,000)
TOTAL INTERNET PROVIDER COSTS	\$	18,953	\$	23,000	\$	22,000	\$	(1,000)
PAGE TOTA		215,263	\$	226,900	\$	227,900	\$	1,000

Explain Existing Operating Budget by Program. Use Continuation Sheet to list specifics as outlined in the Instruction Manual.

				(9/09)
DUES AND SUBSCRIPTIONS 2890	PRIOR YEAR ACTUAL 2017	EXISTING OPERATING BUDGET 2018	TOTAL REQUEST 2019	OVER/UNDER EXISTING OPERATING BUDGET
Bond Financing/ Business Development:				
Dues and Membership	\$ 4,860	\$ 7,300	\$ 7,300	\$ -
Publications/Reports	\$ 151	\$ 700	\$ 500	\$ (200)
Subscriptions	\$ 1,130	\$ 1,700	\$ 1,500	\$ (200)
Total Bond Financing/ Business Development	\$ 6,141	\$ 9,700	\$ 9,300	\$ (400)
Student Loans:				
Dues and Membership	\$ 22,640	\$ 23,000	\$ 23,000	\$ -
Publications/Reports	\$ 35	\$ 250	\$ 250	\$ -
Subscriptions	\$ 1,587	\$ 1,500	\$ 1,500	\$ -
Total Student Loans	\$ 24,262	\$ 24,750	\$ 24,750	\$ -
TOTAL DUES AND SUBSCRIPTIONS	\$ 30,403	\$ 34,450	\$ 34,050	\$ (400)

#### SCHEDULE OF OPERATING SERVICES--DETAIL 7

National College Access Network
Louisiana Banker's Association

TOTAL DUES AND MEMBERSHIP

Louisiana Jumpstart Coalition

SUB-TOTAL

#### DETAILED EXPLANATION MUST BE PROVIDED BR-

1,000 \$

1,000 | \$

23,000 | \$

30,300 \$

500 \$

1,000 \$

1,000 \$

23,000 | \$

30,300 \$

500 | \$

BR-15G Continuation Sheet (9/09)

OVER/UNDER EXISTING **OPERATING EXISTING** TOTAL DUES AND SUBSCRIPTIONS 2890 BUDGET REQUEST **OPERATING** BUDGET 2018 20.19 **DUES AND MEMBERSHIP BOND FINANCING/ BUSINESS DEVELOPMENT** Council of Development Finance Agencies 2.690 \$ 2.690 \$ National Ass'n. of Health & Education Fac. Finance Authorities \$ 3,000 \$ 3,000 | \$ 200 \$ 200 \$ Louisiana Ind. Dev. Executives Assn. 250 \$ 250 \$ National Assoc. of Bond Lawyers \$ 100 \$ 100 \$ Louisiana Assoc. of Non Profit Org. \$ Louisiana Business Incubation Assoc. \$ 100 \$ 100 \$ 35 \$ Public Relations Assoc. of Louisiana \$ 35 \$ 25 \$ Press Club \$ 25 \$ Miscellaneous \$ 900 \$ 900 | \$ SUB-TOTAL \$ 7,300 | \$ 7,300 \$ **STUDENT LOANS:** Southwest Assoc. of Student Aid Admin. 250 \$ 250 \$ Louisiana Assoc, of Student Aid Admin. 250 \$ 250 \$ **Education Finance Council** 20,000 \$ 20,000 \$

\$

\$

\$

### SCHEDULE OF OPERATING SERVICES--DETAIL 7

# DETAILED EXPLANATION MUST BE PROVIDED BR-15G Continuation Sheet (9/09)

					(9/09)
	EXISTING OPERATING	-	TOTAL		OVER/UNDER EXISTING
DUES AND SUBSCRIPTIONS 2890	BUDGET		EQUEST		OPERATING
DUES AND SUBSCRIPTIONS 2090	2018	NI.	2019		BUDGET
	2010		2019		DODGET
PUBLICATIONS AND REPORTS					
BOND FINANACING/ BUSINESS DEVELOPMENT					
Louisiana Assoc. of Non Profit Org	\$ 50	\$		\$	(50)
Legal Directories Publication	\$ 30	\$	30	\$	-
Louisiana Governmental Studies	\$ 425	\$	375		(50)
Thompson Financial	\$ 100	\$	-	\$	(100)
Secretary of State Publications	\$ 75	\$	75	\$	-
Louisiana Press Association	\$ 20	\$	20	\$	-
Other	\$ -	\$	-	\$	-
SUB-TOTAL	\$ 700	\$	500	\$	(200)
STUDENT LOANS:				+	
Louisiana Assoc. of Non Profit Org.	\$ 20	\$	20	\$	-
Legal Directories Publication	\$ 30	\$	30	\$	-
La. Assoc. of College Reg.and Admiss. Off.	\$ 50	\$	50	\$	-
Louisiana Bankers Association	\$ 125	\$	125	_	-
Louisiana Press Association	\$ 25	\$	25	\$	-
Other				\$	-
SUB-TOTAL	\$ 250	\$	250	\$	-
TOTAL PUBLICATIONS AND REPORTS	\$ 950	\$	750	\$	(200)

### SCHEDULE OF OPERATING SERVICES--DETAIL 7

# DETAILED EXPLANATION MUST BE PROVIDED BR-15G Continuation Sheet (9/09)

DUES AND SUBSCRIPTIONS 2890		EXISTING OPERATING BUDGET 2018	TOTAL REQUEST 2019	OVER/UNDER EXISTING OPERATING BUDGET
SUBSCRIPTIONS				
BOND FINANACING/ BUSINESS DEVELOPMENT				
The Bond Buyer	\$	700	\$ 600	\$ (100)
New Orleans City Business	\$	50	\$ 50	\$ -
State Bond Commission	\$	35	\$ 35	\$ -
Tax Analysts	\$	150	\$ 150	\$ -
Capitol City Press	\$	75	\$ 75	\$ -
Finder Binder	\$	160	\$ 60	\$ (100)
B.R. Business Report	\$	50	\$ 50	\$ -
Metro Press Clipping	\$	425	\$ 425	\$ -
Sheshunoff Publications	\$	55	\$ 55	\$ -
SUB-TOTAL	\$	1,700	\$ 1,500	\$ (200)
STUDENT LOANS:				
Capital City Press	\$	125	\$ 125	\$ 
The Bond Buyer	\$	700	\$ 700	\$ -
Tax Analysts	\$	-	\$ -	\$ -
Metro Press Clippings	\$	600	\$ 600	\$ -
New Orleans City Business	\$	50	\$ 50	\$ -
Postsecondary Education	\$	25	\$ 25	\$ -
State Bond Commission	\$	-	\$ -	\$ -
SUB-TOTAL	\$	1,500	\$ 1,500	\$ -
TOTAL SUBSCRIPTIONS	\$	3,200	\$ 3,000	\$ (200)

DETAILED EXPLANATION MUST BE PROVIDED

BR-15H (9/09)

MAIL, DELIVERY & POSTAGE 2900	PRIOR YEAR ACTUAL 2017	EXISTING OPERATING BUDGET 2018		TOTAL REQUEST 2019		OVER/UNDER EXISTING OPERATING BUDGET	
Bond Financing/ Business Development:							
Freight and Shipping	\$ 4,143	\$	3,000	\$	4,000	\$	1,000
Postage Expense	\$ 1,843	\$	5,000	\$	3,000	\$	(2,000)
SUB-TOTAL	\$ 5,986	\$	8,000	\$	7,000	\$	(1,000)
Student Loans:							
Freight and Shipping	\$ 2,467	\$	2,000	\$	5,000	\$	3,000
Postage Expense	\$ 3,486	\$	6,000	\$	5,000	\$	(1,000)
SUB-TOTAL	\$ 5,953	\$	8,000	\$	10,000	\$	2,000
TOTAL MAIL, DELIVERY & POSTAGE	\$ 11,939	\$	16,000	\$	17,000	\$	1,000

Explain Existing Operating Budget By Program. Use Continuation Sheet If Necessary.

Major articles mailed:

- 1) Quarterly LPFA Newsletter sent to clients for education and awareness.
- 2) Annual Report sent to clients for education and awareness.
- 3) Ongoing Student Loan marketing materials including direct mail campaigns to high school students.
- 4) Ongoing Board of Trustees meeting agendas.

				(9/09)
TELEPHONE SERVICES	PRIOR YEAR ACTUAL 2017	EXISTING OPERATING BUDGET 2018	TOTAL REQUEST 2019	OVER/UNDER EXISTING OPERATING BUDGET
2910 - TELEPHONE SERVICES				
Bond Financing/ Business Development	\$ 3,010	\$ 5,440	\$ 4,500	\$ (940)
Student Loans	\$ 7,704	\$ 10,000	\$ 9,000	\$ (1,000)
TOTAL TELEPHONE SERVICES	\$ 10,714	\$ 15,440	\$ 13,500	\$ (1,940)
2930 - OTHER COMMUNICATION SERVICES	N/A	N/A	N/A	N/A
2935 - DATA PROCESSING - CONTRACT SERVICES	N/A	N/A	N/A	N/A
PAGE TOTAL	\$ 10,714	\$ 15,440	\$ 13,500	\$ (1,940)

DETAILED EXPLANATION MUST BE PROVIDED
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BR-15J (9/09)

UTILITIES	PRIOR YEAR ACTUAL 2017	EXISTING OPERATING BUDGET 2018	TOTAL REQUEST 2019	OVER/UNDER EXISTING OPERATING BUDGET
2940 - GAS	N/A	N/A	N/A	N/A
2950 - ELECTRICITY	N/A	N/A	N/A	N/A
2960 - WATER	N/A	N/A	N/A	N/A
2970 - OTHER	N/A	N/A	N/A	N/A
PAGE TOTAL	0	0	0	0

#### DETAILED EXPLANATION MUST BE PROVIDED

BR-15K (9/09)

OTHER OPERATING SERVICES	PRIOR YEAR ACTUAL 2017		EXISTING OPERATING BUDGET	TOTAL		OVER/UNDER EXISTING
			2018	REQUEST 2019		OPERATING BUDGET
2980 - LAUNDRY	N/A		N/A	N/A		N/A
2990 - LABORATORY FEES	N/A		N/A	N/A		N/A
2991 - SECURITY	N/A		N/A	N/A		N/A
3000 - MISCELLANEOUS						
Bond Financing/ Business Development:						
Unreimbursed Project Costs \$	-	\$	500	\$ 400		(100)
DNR Program Expenses \$	9,010	\$	-	\$ -	\$	-
Bank Charges \$	1,250	\$	600	\$ 1,250	\$	650
Miscellaneous \$	-	\$	500	\$ 400	\$	(100)
Taxes and Licenses \$	214	\$	50	\$ 50	\$	-
Bad Debt Expense \$	-	\$	-	\$ -	\$	-
Grants/ Technical Assistance \$	200,000	\$	174,000	\$ 160,000	\$	(14,000)
SUB-TOTAL \$	210,474	\$	175,650	\$ 162,100	\$	(13,550)
Student Loans:						
Bank Charges \$	-	\$	1,000	\$ -	\$	(1,000)
Miscellaneous \$	-	\$	-	\$ -	\$	-
Taxes and Licenses \$	-	\$	-	\$ -	\$	-
Grants/ Technical Assistance \$	15,000	\$	15,000	\$ 15,000	\$	-
SUB-TOTAL \$	15,000	\$	16,000	\$ 15,000	\$	(1,000)
TOTAL MISCELLANEOUS \$	225,474	\$	191,650	\$ 177,100	\$	(14,550)
3020 - DEPRECIATION EXPENSE-IMPROVEMENTS						
Bond Financing/ Business Development \$	-	\$	300	\$ 300	\$	-
Student Loans \$	-	\$	500	\$ 500	\$	-
TOTAL DEPRECIATION EXPENSE-IMPROVEMENTS \$	-	\$	800	\$ 800	\$	-
3030 - DEPRECIATION EXPENSE-EQUIPMENT						-
Bond Financing/ Business Development \$	1,683	\$	2,000	2,000	\$	-
Student Loans \$	3,125	\$	5,000	\$ 4,000	\$	(1,000)
TOTAL DEPRECIATION EXPENSE-EQUIPMENT \$	4,808	\$	7,000	\$ 6,000	\$	(1,000)
3030 - DEPRECIATION EXPENSE-IT EQUIPMENT						
Bond Financing/ Business Development \$	3,565	•	4,000	 4,000	_	-
Student Loans \$	6,620	\$	7,000	4,000		(3,000)
TOTAL DEPRECIATION EXPENSE-IT EQUIPMENT \$	10,185	\$	11,000	\$ 8,000	\$	(3,000)
3040 - DEPRECIATION EXPENSE-SOFTWARE						
Bond Financing/ Business Development \$	-	\$	1,000	1,000	_	-
Student Loans \$	-	\$	2,100	2,000	\$	(100)
TOTAL DEPRECIATION EXPENSE-SOFTWARE \$	-	\$	3,100	\$ 3,000	\$	(100)
PAGE TOTAL \$	240,467	\$	213,550	\$ 194,900	\$	(18,650)

#### SCHEDULE OF SUPPLIES-DETAIL 3

# DETAILED EXPLANATION MUST BE PROVIDED

BR-16A (9/09)

				(9/09)
	DDIOD VEAD	EXISTING	TOTAL	OVER/UNDER
<u>                    </u>	PRIOR YEAR	OPERATING	TOTAL	EXISTING
OFFICE SUPPLIES 3100	ACTUAL	BUDGET	REQUEST	OPERATING
	2017	2018	2019	BUDGET
Bond Financing/ Business Development:				
Copier Expense	\$ 1,921	\$ 2,500	\$ 2,500	\$ -
Office Expenses	\$ 11,512	\$ 14,000	\$ 12,000	\$ (2,000)
Office Supplies	\$ -	\$ -	\$ -	\$ -
Miscellaneous	\$ -	\$ 500	\$ 500	\$ -
SUB-TOTAL	\$ 13,433	\$ 17,000	\$ 15,000	\$ (2,000)
Student Loans:				
Copier Expense	\$ 3,189	\$ 4,500	\$ 4,000	\$ (500)
Office Expenses	\$ 11,345	\$ 17,500	\$ 12,000	\$ (5,500)
Office Supplies	\$ -	\$ -	\$ -	\$ -
Miscellaneous	\$ -	\$ 250	\$ 250	\$ -
SUB TOTAL	\$ 14,534	\$ 22,250	\$ 16,250	\$ (6,000
TOTAL OFFICE SUPPLIES	\$ 27,967	\$ 39,250	\$ 31,250	\$ (8,000

#### SCHEDULE OF SUPPLIES-DETAIL 2

# DETAILED EXPLANATION MUST BE PROVIDED

BR-16B (9/09)

OPERATING SUPPLIES	PRIOR YEAR ACTUAL 2017	EXISTING OPERATING BUDGET 2018	TOTAL REQUEST 2019	OVER/UNDER EXISTING OPERATING BUDGET
3110 - PHARMACEUTICALS	N/A	N/A	N/A	N/A
3120 - COMPUTER	N/A	N/A	N/A	N/A
3130 - CLOTHING - UNIFORMS	N/A	N/A	N/A	N/A
3140 - MEDICAL	N/A	N/A	N/A	N/A
3150 - EDUCATION & RECREATION	N/A	N/A	N/A	N/A
3160 - FOOD	N/A	N/A	N/A	N/A
PAGE TOTAL	0	0	0	

BR-16C (9/09)

				(9/09)				
OTHER OPERATING SUPPLIES	PRIOR YEAR ACTUAL 2017	EXISTING OPERATING BUDGET 2018						
3170 - AUTOMOTIVE	N/A	N/A	N/A	N/A				
3180 - OTHER	N/A	N/A	N/A	N/A				
3185 - PURCHASING CARD	N/A	N/A	N/A	N/A				
3190 - BUILDINGS, GROUNDS & GENERAL PLANT	N/A	N/A	N/A	N/A				
3200 - HOUSEHOLD	N/A	N/A	N/A	N/A				
3210 - FARM	N/A	N/A	N/A	N/A				
3220 - PERSONAL ITEMS	N/A	N/A	N/A	N/A				
3230 - OTHER MEDICAL	N/A	N/A	N/A	N/A				
PAGE TOTAL	0	0	0	C				

DETAILED EXPLANATION MUST BE PROVIDED

BR-16D (9/09)

REPAIR & MAINTENANCE SUPPLIES	PRIOR YEAR ACTUAL 2017	EXISTING OPERATING BUDGET 2018	TOTAL REQUEST 2019	OVER/UNDER EXISTING OPERATING BUDGET
3300 - AUTOMOTIVE	N/A	N/A	N/A	N/A
3310 - OTHER	N/A	N/A	N/A	N/A
3320 - SOFTWARE	N/A	N/A	N/A	N/A
3330 - VOC-TECH SCHOOL BLDG. SUPPLIES	N/A	N/A	N/A	N/A
3340 - STORES INCREASE	N/A	N/A	N/A	N/A
3350 - STORES DECREASE	N/A	N/A	N/A	N/A
PAGE TOTAL	0	0	(	)

OBJECT CLASS	DESCRIPTION	NAME AND ADDRESS OF INDIVIDUAL AND/OR FIRM	NATURE OF WORK PERFORMED AND JUSTIFICATION FOR SERVICES	PRIOR YEAR ACTUAL 2017	EXISTING OPERATING BUDGET 2018	TOTAL REQUEST 2019	OVER/UNDER EXISTING OPERATING BUDGET
	Bond Financing/ Business Development:						
3400	Accounting	Postlethwaite & Netterville, APAC		\$ -	\$ 1,000	\$ 1,000	¢ -
	Audit	Louisiana State Legislative Auditor		\$ 15.000	\$ 14.500		
	SUB-TOTAL	Edusiana diate Eegisiative Additor		\$ 15,000			
				10,000	7,	, ,,,,,,,,	7 -,
3430	Legal	Breazeale Sachse Wilson, LLP		\$ 112	\$ 3,000	\$ 3,000	\$ -
3430	Legal	Gregory A. Pletsch & Asscociate				\$ 1,000	
3430		Jacob S. Capraro		\$ 17,725	* -,		\$ -
3430		Kutak Rock		\$ -		\$ 3,000	\$ -
3430		Varisty Title		\$ 1,983		\$ -	\$ -
	SUB-TOTAL			\$ 19,820	\$ 20,000	\$ 20,000	\$ -
0.400		14.		0.1	Δ	<b>A</b> 1000	•
	Casual Labor	Various  Don Kadair Photography		\$ 21 \$ -	\$ 1,000 \$ 1,500		\$ - \$ -
	Media Graphics/ Third Party Media Graphics/ Third Party	Don Kadair Photography Object 9		\$ - \$ 33,000			
	Media Graphics/ Third Party  Media Graphics/ Third Party	Lambert Media		\$ 6,300			\$ (20,000)
	Media Graphics/ Third Party	Various		\$ 2,521			
	Media Graphics/ Third Party	Dr. James Richardson		\$ 2,321	\$ 2,500		
	Media Graphics/ Third Party	NAHEFFA		\$ -	\$ 2,000	\$ 2,000	\$ -
	SUB-TOTAL	10.00		\$ 41,842			7
	Student Loans:						
	ottudent Loans.						
3400	Accounting	Hannis T. Bourgeois and Co.		\$ -	\$ 500	\$ 500	\$ -
3400		Louisiana State Legislative Auditor		\$ 10,000	\$ 12,500		
3400		Postlethwaite & Netterville, APAC		\$ -	\$ 2,500	\$ 2,500	\$ -
	SUB-TOTAL	., .		\$ 10,000			\$ -
3430	Legal	Breazeale Sachse Wilson, LLP		\$ 112	\$ 2,000	\$ 2,000	\$ -
3430		Gregory A. Pletsch & Asscociate			\$ 2,000	\$ 2,000	\$ -
3430		Moskowitz & Austin				\$ -	\$ -
3430		Jacob S. Capraro		\$ 9,730			
3430		Foley & Lardner		\$ -	\$ 2,000	\$ 2,000	
	SUB-TOTAL			\$ 9,842	\$ 10,000	\$ 10,000	<u>-</u>
3460	Casual Labor	Various		\$ 39	\$ 1,000	\$ 1,000	\$ -
	Media Graphics/ Third Party	EGB Creative or Similar		\$ 5,376		\$ 8,000	\$ (2,000)
3460	Media Graphics/ Third Party	Lambert Media		\$ 11,700	\$ 21,000	\$ -	\$ (21,000)
3460	Media Graphics/ Third Party	Various		\$ 1,316	\$ -	\$ -	\$ -
3460	Media Graphics/ Third Party	Dr. James Richardson			\$ 2,500	\$ 2,000	\$ (500)
	Media Graphics/ Third Party	Transformix/Explore Interactive/Bizzuka		\$ -	\$ 1,000	\$ -	\$ (1,000)
	Media Graphics/ Third Party	Object 9		\$ 7,000	\$ -	\$ 10,000	\$ 10,000
	Media Graphics/ Third Party	Overman Enterprises		\$ 3,000		\$ -	\$ -
	SUB-TOTAL			\$ 28,431	\$ 35,500	\$ 21,000	\$ (14,500)
3400	Consolidated Accounting & Audit			\$ 25,000	\$ 31,000	\$ 33,500	\$ 2,500
3430	Consolidated Legal			\$ 29,662		\$ 30,000	
3460	Consolidated Other Professional Services			\$ 70,273	\$ 79,000	\$ 64,500	\$ (14,500)
	GRAND TOTAL PROFESSIONAL SERVICES			\$ 124,935	\$ 140,000	\$ 128,000	\$ (12,000)
				,500	,500		. (.=,500)

BR-17A (9/09)

# NATURE OF WORK PERFORMED AND JUSTIFICATION FOR SERVICES

Hannis T. Bourgeois, LLP - 8555 United Plaza Blvd. Suite 301, Baton Rouge, LA 70809 - Provides accounting services related to LPFA's bond financing and student loan programs.

Postlethwaite and Netterville, APAC – 8550 United Plaza Blvd. Suite 1001, Baton Rouge, LA 70809 – Provides some accounting services related to LPFA operations, including but not limited to payroll, maintenance of general ledger and financial statement preparation. Provides independent audit function for the LPFA's student loan program.

Brezeale, Sachse & Wilson, LLP - P.O. Box 3197, Baton Rouge, LA 70821 - Provides legal counsel and expertise relative to student loan, labor, LouLease Program and general matters for the LPFA.

Gregory A. Pletsch & Associates - 8555 United Plaza Blvd. Suite 301, Baton Rouge, LA 70809 - Provides legal counsel to both programs of the LPFA.

Lambert Media – Baton Rouge, LA 70809 – Provides numerous communications services including, but not limited to: assistance with the production of a quarterly newsletter; production of issue papers; production of news releases; production of annual report; production of miscellaneous communications to organizations or individuals; assistance with media relations and development of a comprehensive marketing strategy for the LPFA, Lela and their programs.

Jacob S. Capraro - 1100 Poydras Street, Suite 2900, New Orleans, LA 70163 - Provides legal counsel and expertise to both programs of the LPFA.

Moskowitz & Austin - 1100 Wayne Avenue, Suite 1111, Silver Spring, MD 20910 - Provides legal counsel and expertise in connection with the LPFA's student loan program with respect to ongoing federal Title IV student loan program compliance concerns.

Foley & Lardner - 777 East Wisconsin Ave., Milwaukee, WI 53202 - Provides legal counsel and expertise in connection with the LPFA's student loan program with respect to drafting and maintaining the federally required "Privacy Policy" for the student loan program and matters related thereto.

Kutak Rock - 4435 Main Street, Suite 810, Kansas City, MO 64111 - Provides legal counsel and expertise in connection with LPFA bond issues and programs.

**Don Kadair Photography** – 8590 Oliver Ave, Baton Rouge, LA 70809– Provides professional photography services for both programs of the LPFA. Services include photography for the newsletters, brochures, other publications and the LPFA Annual Report.

**Dr. James Richardson** - 3165 Kleinert Avenue, Baton Rouge, LA 70806 – The Authority periodically uses Dr. Richardson to prepare and update a study detailing the economic impact of the Authority and its financings on the State of Louisiana. Dr. Richardson prepared his first study after the 25th anniversary of the Authority's creation. Dr. Richardson has updated this study after the Authority's 30th, 35th and 40th anniversaries and the Authority plans to ask him to update this study after the Authority's 45th anniversary in 2019.

Louisiana Legislative Auditor - Baton Rouge, LA 70802 - Provides primary general independent audit function related to LPFA operations.

**Object 9 -** Baton Rouge Location: 312 W Ardenwood Dr., Baton Rouge, LA 70806 – Provides expertise in the design and production of marketing print materials, digital services and graphics for the LPFA's student loan programs as well as expertise in the design and production of letterhead, business cards, logo designs, and other services for both programs of the LPFA.

EGB Creative - 15214 Oakview Lane, Baton Rouge, LA 70817 - Provides creative, digitial and design services.

						(0/13)
LINE NO.	DESCRIPTION	PRIOR YEAR ACTUAL 2017	EXISTING OPERATING BUDGET 2018	TOTAL REQUEST 2019	OVER/UNDER EXISTING OPERATING BUDGET	DETAIL SHEET NOS.
1						
2	N/A	N/A	N/A	N/A	N/A	N/A
3						
4						
5						
6						
7						
8						
9						
10						
11						
12						
13						
14						
15						
16						
17						
18						
19						
20						
21						
22						
- 00	TOTAL OTHER CHARGES	T				
23	TOTAL OTHER CHARGES	DOCUTIONS				
24	AUTHORIZED OTHER CHARGES					
25	Other Charges-Salaries Classif Other Charges-Compensation (	(2690)				
26	Other Charges Wages (2691)	(3000)				
27	Other Charges-Wages (3681) TOTAL AUTHORIZED OTHER CH	MACES DOSITIONS*				
	TIOTAL AUTHORIZED OTHER CH	ANGES POSITIONS	<u>I</u>			

<sup>\*</sup> Authorized Other Charges Positions are those reported under Objects 3670, 3680, and 3681 (exclude WAEs).

LINE NO		PRIOR YEAR ACTUAL 2017	EXISTING OPERATING BUDGET 2018	TOTAL REQUEST 2019	OVER/UNDER EXISTING OPERATING BUDGET
1	General Fund				\$0
2	Interagency Transfer				\$ -
3	Self Generated Revenue				\$0
4	Statutory Dedications:				\$0
5	(List Statutory Dedications Separately)				\$0
6	IEB				\$0
7	Federal Funds				\$0
8	TOTAL REVENUE	\$ -	\$ -	\$ -	\$ -
	DESCRIPTION				
	(To Be Transferred To)				
9	State of Lousiana per 2015 Act 121	\$0	\$0	\$0	\$0
10	·				\$0
11					\$0
12					\$0
13					\$0
14					\$0
15					\$0
16					\$0
17					\$0
18					\$0
19					\$0
20					\$0
21					\$0
22					\$0
23	TOTAL INTERAGENCY TRANSFERS	\$0	\$0	\$0	\$0

**Note:** Copies of all IAT agreements requested to be funded should be included in the agency's budget request submission. Verify that all such agreements are included prior to submitting the budget request. This excludes statewide IAT agreements - ie. OTM, Risk Management.

DETAIL OF ACQUISITIONS REQUESTED

BR-20A

riority	OBJ CLASS	QUANTITY	EQUIPMENT REPLACED DESCRIPTION BY PROGRAM	AMOUNT	OBJ CLASS	QUANTITY	NEW EQUIPMENT DESCRIPTION BY PROGRAM	Al	MOUNT
umbei	ULASS		DESCRIFTION BY FROGRAM		CLASS		Both Programs*		
					4450		Acquisitions - Capitalized Software		
					4430		Acquisitions - Capitalized Software	\$	
							Subtotal	\$	
							Sublotal	Þ	
					4451		Acquisitions - Capitalized Hardware		
					7701	1	Computer and Telephone Network Upgrades	\$	12,0
							Computer and Fotophone Network Opgrades	\$	12,0
								Ψ	
							Subtotal	\$	12,0
								<u> </u>	
					4453		Acquisitions - Software		
						1	Contact Management Software	\$	2,4
							Subtotal	\$	2,4
					4454		Acquisitions - Hardware		
						2	Laptop Computers	\$	5,0
						3	Desktop Computers	\$	5,0
							Subtotal	\$	10,0
								<u> </u>	
					4456		Acquisitions - Software Less Than \$1000	<u> </u>	
							Subtotal	\$	
					4457		Associations Handward Lass Than \$4000	-	
					4457		Acquisitions - Hardware Less Than \$1000		
							Subtotal	\$	
							Cubicial	T .	
					4490		Acquisitions - Office Equipment		
							Various Office Furniture and Equipment to Replace Old or	\$	5,0
							Broken Items	T	
							Subtotal	\$	5,0
					4491		Acquisitons - Capitalized Office Equipment		
								\$	
							Subtotal	\$	
					4492		Acquisitions - Office Equipment Less Than \$1000		
							Subtotal	\$	

Itemized Equipment currently authorized in the Existing Operating Budget. Use Continuation Sheet.

<sup>\*</sup> The cost of this equipment will be shared by each program as follows: Bond Financing/Business Development - 35%; Student Loans - 65%.

									_			•				(8/18)
1	2	3	4	5		6		7		8		9		1	0	
				Current	Sem	ni-Monthly In	creases	Total Base for		Total Sala	n/	Total Salary				
		Date of	Class or Title	Semi-Monthly		Be Given F		Requested	1	Adjustments		for		Related	Renefite	
		Vacancy	of Position	Salary		nd of Curren		Year		Requested \		Requested		related	Denema	
Name of Incumbent	С	vacancy	(including	as of	6A	6B	6C	(Column 5 +	8A	8B	8C	Year			F.I.C.A.	I
ramo or moumbone	or		Pay Scale Group)	10/23/2018	<i>0</i> , t	Biweekly	Total	Column 6B)	- O, t	Biweekly	Total	Column 7 +		F.I.C.A.	Medicare	Group
	Ü		<u>. a, saas c. sap,</u>		Date	Amount	Amount	X 26	Date	Amount	Amount	Column 8C	Retirement	Tax	Tax	Insurance
James W. Parks II	U		President and CEO	\$8,128.03		0.0	<b>ም</b> ለ	\$195,073	1/1/2019	*	*	*	*	<b>6</b> 0	*	*
Martain Walke	U		Vice President of Economic and Program Development	\$4,273.83		\$0 \$0	\$0 \$0	\$195,073	1/1/2019	*	*	*	*	\$0 \$0	*	*
	_			\$4,273.83			•	\$102,572		*	*	*	*		*	*
Patricia A. Dubroc	U		Vice President of Student Loans and Administration Vice President of Public Affairs			\$0 ©0	\$0 \$0		1/1/2019 1/1/2019	*	*	*	*	\$0 \$0	*	*
Currently Vacant Becky Harmon	U		Accountant	\$ - \$3,485.38		\$0 \$0	\$0 \$0	\$0 \$83,649	1/1/2019	*	*	*	*	\$0 \$0	*	*
Brinda White	U		Assistant Vice President of Student Loans	\$3,485.38		\$0 \$0	\$0 \$0	\$83,649	1/1/2019	*	*	*	*	\$0 \$0	*	*
Stacye Bradford	U		Executive Assistant	\$2,485.50		\$0 \$0	\$0 \$0	\$59,652	1/1/2019	*	*	*	*	\$0 \$0	*	*
,	U		Assistant Vice President of Student Loans	\$2,465.50		\$0 \$0	\$0 \$0	\$78,996	1/1/2019	*	*	*	*	\$0 \$0	*	*
Joni Leggio Currently Vacant	U		Marketing Representative	\$2,694.41		\$0 \$0	\$0 \$0	\$64,666	1/1/2019	*	*	*	*	\$0 \$0	*	*
Currently Vacant	U		Client Service Representative	\$1,592.50		\$0 \$0	\$0 \$0	\$38,220	1/1/2019	*	*	*	*	\$0 \$0	*	*
Ann Carmichael	U		Marketing Representative	\$2,331.73		\$0 \$0	\$0 \$0	\$55,962	1/1/2019	*	*	*	*	\$0 \$0	*	*
Emily Singleton	U		Public Information / IT Manager	\$1,734.17		\$0 \$0	\$0 \$0	\$41,620	1/1/2019	*	*	*	*	\$0 \$0	*	*
Kentra Davis	Ü		Compliance Analyst	\$1,734.17		\$0 \$0	\$0 \$0	\$39,371	1/1/2019	*	*	*	*	\$0 \$0	*	*
Geralyn King	U		Administrative Assistant	\$1,503.99		\$0 \$0	\$0 \$0	\$36,096	1/1/2019	*	*	*	*	\$0 \$0	*	*
Kayla Thomas	Ü		Administrative Assistant	\$1,372.29		\$0 \$0	\$0 \$0	\$30,090	1/1/2019	*	*	*	*	\$0 \$0	*	*
Rachel Simmons	Ü		Receptionist	\$1,181.25		\$0 \$0	\$0 \$0	\$28,350	1/1/2019	*	*	*	*	\$0 \$0	*	*
Roosevelt Leonard	Ü		Operations Assistant	\$1,505.53		\$0 \$0	\$0	\$36,133	1/1/2019	*	*	*	*	\$0 \$0	*	*
			I ents for the requested year will be made based upon merit etween 2% and 5% of the base year amounts I	t as determine	d by LPF	A manageme	ent									
SUBTOTALS	0			\$46,379		\$0	<b>6</b> 0	\$1,113,090		\$0	\$0	\$1,137,800	\$127,500	\$0	\$15,200	\$217,900
LESS ATTRITION	U	<u> </u>		<b>Φ40,379</b>		ΨΟ	φυ	<b>φ1,113,090</b>	1	ΦU	φυ	\$1,137,800	\$127,500	\$0 \$0	\$15,200	\$217,900
TOTALS	0			\$46,379		\$0	¢۸	\$1,113,090		\$0	¢Λ	\$1,137,800		\$0 \$0	\$15,200	\$217,900
IOIALO	1 0			<b>Ψ40,3/9</b>		ΨU	<b>D</b> U	μ φ ι, ι ι ο,090		ΦU	<b>\$</b> 0	φ1,137,600	φ127,500	ΦU	Φ15,∠00	p217,900

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